The Mission to the Mormons

Caleb Davisson Church History 3031 Professor Korthals December 12, 2005

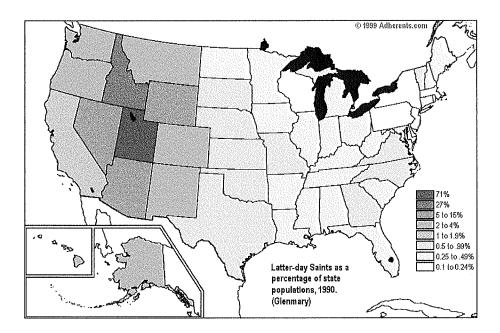
Introduction

The two largest cities in Idaho, Boise and Nampa, sit some twenty miles apart in the Treasure Valley. To the south and to the west lies the formidable Snake River carving its way through arid wilderness. To the north and to the east lie a seemingly never-ending series of mountain ranges. An hour's drive from the Treasure Valley in any direction will lead to ghost towns, isolated villages, lonely ranches, untouched mountain forests, and remote deserts torn apart by deep canyons.

In this unique setting Messiah Lutheran Church of Nampa Idaho assumed mission status in 1973. Not only were the physical surroundings of the church a wilderness but so were the spiritual surroundings. Isolated from its nearest WELS neighbor some 350 miles away, Messiah grew on the cusp of the "Mormon Empire."

The Mormon Church is a prominent force in the cities of the Treasure Valley claiming 25-30% of the population. Follow the Snake River east from Boise and the percentage of the population claiming to be Mormon nearly doubles, or in some cases, even triples. From the temple in Idaho Falls to the temple in Boise, southern Idaho forms a clear front for the growing menace of Mormonism. South of this northern front Mormonism predominates through the intermountain west deep into Arizona, with Utah in between as the religion's beating heart. Mormonism has also paved heavy inroads into the surrounding states of Nevada, Oregon, Wyoming, Montana, Washington, California and Colorado. Virtually no state and no country on earth are free from a Mormon presence.

www.adherents.com



In 1981 Messiah called Pastor Mark J. Cares from Boulder Colorado to serve in this unique setting. Pastor Cares and the members of Messiah embarked on extensive door to door canvassing in Nampa encountering many Mormons. Due to the heavy Mormon population Pastor Cares learned some things about Mormonism and he tried some of the available witnessing techniques.

After acquainting himself with Mormonism, Pastor Cares noted the following challenges facing Mormon outreach:

- 1) Mormonism is a nation within a nation. Mormonism is more than a religion; it is a culture, therefore reaching out to Mormons takes on many aspects of a foreign mission. Some ex-Mormons will still refer to Mormons as "my people". Since they are self-sufficient it's difficult for Christians to have meaningful relationships with them.
- 2) Mormon's seem Christian. Their official title (The Church of Jesus Christ of Latter Day Saints) speaks to this point.

- 3) *Mormon's have their own language*. Many of the common theological words

 Christians use are used by Mormons but, with different meanings. This is also one of the reasons why they seem so Christian.
- 4) They have a good public image. Mormons come off as wholesome and American.
- 5) Their authority is not the Bible. Mormons will believe a Mormon produced document over the words of Scripture. This fact demands extensive knowledge of Mormon literature and teachings. ²

As Pastor Cares and the members of Messiah reached out to their Mormon neighbors, they found many of the witnessing techniques lacking. They saw two main problems with the available methods. First, the methods employed were based on human reason. Most strategies for witnessing to Mormons begin with a discussion of the Godhead or of the integrity of Joseph Smith creating an argument that revolves around reason rather than the Gospel. Since these available methods did not center on a law/gospel approach they proved largely ineffective. Becki Detro, an ex-Mormon and member of Messiah, writes about these lacking techniques:

"During my years as a Mormon, I was approached many times by Christians trying to warn me about my church. They always focused on Joseph Smith or LDS church history, things that I believed they were lying about. Never once in my entire life as a Mormon, did anyone try to witness to me by using God's Word or by telling me the positives of Christianity. Their focus was always on the negatives of Mormonism." 3

Second, there was little knowledge or understanding of the Mormon culture in the witnessing techniques. Knowledge of Mormonism is crucial when witnessing to Mormons. For example, if Christians do not know the difference between a Mormon's

² Paraphrased from a short essay entitled: *Is a Mission to the Mormons a Mission Impossible?* Pastor Cares delivered the essay at a meeting in Salt Lake City, Nov. 26, 1984

³ Northwestern Lutheran, "Do you know a stressed out Momon?" December 1998, p. 10.

definition of forgiveness and the Bible's definition very little will be accomplished. Many times, Christians feel that Mormons are blatantly lying to them because Mormons seem to be agreeing with what the Christian says; when, in actuality, they are talking past each other. An understanding of Mormonism will also inform Christians of the certain stresses Mormons happen to be under, knowing their stresses can be extremely helpful for presenting God's law and gospel.

In the face of the many challenges of witnessing to Mormons and the lack of an effective strategy, Messiah could have focused its energies elsewhere. The small congregation in Nampa Idaho could have bunkered down and survived the expanding Mormon Empire. They could have focused their outreach efforts on an easier field. They could have focused on defending themselves from Mormonism rather than reaching out. The Lord's promises, however, prevented this mindset form taking root in Messiah. After listing the challenges of witnessing to Mormons, Pastor Cares comments on Jesus' commission in Mt. 28:18-22:

"...This command deals with all nations including the Mormon nation.... Therefore no matter how difficult this challenge might appear, we really have no option to accept it or not. For we already have the Lord's command to go and make disciples of <u>all</u> nations! And we also have the Lord's promises. We have his promise that he will always be with us in our going. We have this assurance that he has all authority or power to help us in our going. And we have his promise that he will bless us in our going (Is. 55:10-11).... With the Lord's help, a mission to the Mormons is not a mission impossible."

Pastor Cares and his congregation in Nampa recognized some very important truths concerning outreach. They recognized the importance of understanding and getting to know the Mormon culture. As WELS Lutherans they also recognized the power of the

⁴ Is a Mission to the Mormons a Mission Impossible?"

Gospel to win souls. These two important truths would form the foundation of Messiah's Mormon outreach strategy.

Difficult First Steps

The first major milestone of Messiah's Mormon outreach took place on Nov. 26, 1984, when Pastor Cares with four members of Messiah attended a meeting at Prince of Peace Lutheran Church in Salt Lake City, Utah. Also present was Pastor Bill Goehring along with nine members from Prince of Peace; Pastor Warren Widmann of the Pacific Northwest Mission Board; three pastors from the Colorado Mission district board, including Pastor Harold Hagedorn who eventually became a key figure in supporting Messiah's mission to Mormons; and two men from a group called "Saints Alive." Saints Alive was a group consisting of former Mormons trying to reach out to Mormons.

The meeting began with a presentation by the members of "Saints Alive."

Afterwards, the WELS pastors and members discussed how to approach the problem of living in Mormon communities and how to share Biblical truth with Mormons. Those at the meeting expressed interest in educating WELS Christians about Mormons, and not just those within areas of containing a high percentage of Mormons, WELS members from all districts as well. After noting Mormonism's heavy influence in 4 districts of the WELS, those at the meeting resolved that a petition should be made to the General Board for Home Missions to establish missions in Mormon country, they cited Hispanic outreach with its special needs and areas of concentration as precedent. Prince of Peace and Messiah were asked to prepare for their respective mission boards a request for the need of special consideration in Mormon country and the value of another congregation in the area for the purpose of mission work.

The meeting in Salt Lake resulted in a memorial submitted by the Pacific Northwest Pastoral Conference to the 1985 Synod Convention. The memorial requested that a study be made to consider a form of specialized ministry for Mormons. The Synod resolved that the Mormon problem was something that could be handled by the District Mission Boards most affected by the Mormon threat.⁵

In 1986 Pastor Cares continued in his efforts to develop an effective strategy for reaching out to Mormons. He sent several letters to various churches in the intermountain west asking for input on effective Mormon outreach. He also wrote to the Pacific Northwest District Mission Board asking the board to make ministry to Mormons a part of future planning and budgeting; to consider another meeting similar to the one held in Salt Lake City; and, to consider a proposal to the General Board for Home Missions to form a synod-wide meeting of people involved in cross-cultural work in the States. The District Mission Board resolved to ask the BHM committee on Special Missions for assistance. Eventually, the PNW mission board and the BHM suggested that they did not foresee any available resources in support of an outreach strategy to Mormons.

In 1987 Messiah submitted a proposal to the Conference of Presidents asking permission to solicit gifts from several individuals within the WELS for the purpose of calling an assistant pastor to Nampa. The assistant pastor would give Pastor Cares time to research and develop a strategy for witnessing to Mormons. In support for Messiah's proposal, Pastor Cares emphasized the following points for the COP:

- 1) Similarity between the Mormon culture and a foreign culture.
- 2) The various challenges that Mormonism presented.
- 3) The outreach methods available were inept and riddled with false doctrine.

 $^{^{5}}$ Proceedings, 34^{th} Biennial Convention of the Wisconsin Lutheran Synod, 1985, p. 66.

- 4) Development of a strategy requires time and resources.
- 5) Such a strategy would benefit the Synod as a whole due to first of all the Mormon encroachment and secondly to the fact that the strategy will also aid in efforts to reach out to other cults.

The COP looked over the proposal at the 1987 synod convention and a few months later they decided not to give Messiah permission to solicit gifts from WELS members.

Despite these setbacks the 120 communicant members of Messiah continued in their efforts to reach out to Mormons on a local level. God blessed the congregation's efforts with meaningful dialogue with many Mormons and also the conversion of a few souls.

After three failed attempts to initiate an outreach program to the Mormons, the Lord finally opened a door. The lay organization of WELS Kingdom Workers was under development. Through the administrator of the BHM, Pastor Hagedorn, WELS Kingdom Workers became acquainted with Messiah's Mormon Ministry. Kingdom Workers approached Messiah in 1988 and agreed to help with the cost of a second pastor in Nampa. This would become Kingdom Workers first mission project. They proposed to donate \$60,000 over a span of three years.

In March of 1988 the members of Messiah had several cottage meetings to discuss ministry plans. The proposal at hand was to call a second pastor for a minimum of three years so Pastor Cares could donate 50% of his time to Mormon outreach. A three year plan was developed. The first year of the plan would consist of Pastor Cares doing in-depth research to develop a strategy. This would involve extensive study of LDS

teachings, field work in Boise, meetings with Mormons, and observations of Mormon services. In the second year of the plan Pastor Cares would teach the congregation the strategy he developed. The third year of the plan would be to execute the developed strategy. The funding for the plan would come in part from WELS Kingdom Workers and from a separate fund that interested individuals from both within and without the congregation could contribute to. Over 90% of the congregation was in favor of the plan. The General Board for Home Missions also supported the program and pledged both efforts and counsel in order to have sufficient funding assistance. The program became known as the "Mormon Outreach Project" (MOP).

A Strategy Is Developed

Work began on publicizing the need for Mormon outreach and on helping the newly formed WELS Kingdom Workers. In March of 1989 the WELS connection helped to educate the synod on both Messiah's Mormon Outreach and on WELS Kingdom Workers. A Mormon outreach mission statement was also formed: "To develop a strategy of outreach to Mormons specifically and to cultists generally that is gospel-centered and can be used by committed Christians."

In July of the same year Pastor Mark Frank was installed as the second pastor.

Pastor Cares also gave his first of what would be many presentations about the ministry to an outside group at the Bible Class of Atonement Lutheran in Milwaukee. Pastor Cares continued to immerse himself in Mormon books, magazines, services, hymns, Mormon Church manuals (over 40) while conducting interviews with Mormons and non-Non-Mormons. Pastor Cares also communicated with WELS members who had been former temple Mormons gaining insights and assistance from them. The goal of this extensive

research was to completely understand the Mormon and to see how they define words and bible passages.

By 1990 Pastor Cares developed a three-point strategy for witnessing to Mormons.

1) Centering the discussion on the message of salvation rather than on the nature of God or Mormon history. This strategy emphasized loving the Mormon rather than bashing them. Pastor Cares writes:

"A *debater* focuses on exposing the negatives of Mormonism, while a *witness* concentrates on presenting the positives of Christ's vicarious work (although neither approach necessarily excludes using elements of the other). Debating frequently establishes an adversarial relationship between the Christian and the Mormon. Witnessing, on the other hand, strives to create a caring climate. The goal of debating is to win the argument, while the goal of witnessing is to win the Mormon. A debater usually addresses the problems Christians have with Mormonism, while a witness addresses (among other things) the problems Mormons themselves have with Mormonism. Most importantly, debating often relies on the power of human reason unaided by the Holy Spirit, while witnessing principally relies on the power of the Holy Spirit working through the Word of God (Rom. 1:16) in addition to human reason."

2) Presenting that message in "Mormonese." Pastor Cares writes:

"Using their language, however, is almost a prerequisite for communicating clearly with Mormons. Knowing their language means understanding, for example, that they commonly equate salvation with the bodily resurrection from the dead. This is why they can agree that Jesus is their Savior – they believe he "saved" them from physical death."⁷

Tied together with this point was the fact that Pastor Cares stressed that

Mormonism was a culture rather than a cult, something that was hardly ever noted. The

use of current manuals was considered by many as ground-breaking. Pastor Cares notes
that even his critics were impressed with this. One time he was conversing with a

Christian world missionary who had done extensive studies in cross-cultural work. The

⁶ Cares, Mark. An Alternate Approach to Reaching Mormons. Christian Research Journal Spring 1995 p. 7

missionary remarked how Pastor Cares must have done many studies in the cross-cultural field. Pastor Cares had to admit that he didn't even know that cross-cultural studies existed, that he was just trying to witness to Mormons.

- 3) Initially addressing the areas of pressure that Mormonism places on people rather than the things that disturb Christians (i.e. the plurality of gods). Pastor Cares discovered that one of the main stresses for a Mormon is their goal of perfection. Before Pastor Cares introduced this approach there were hardly any Christians talking to Mormons about perfection. Knowing their obsession with perfection presented a perfect opportunity to show Mormons their need for a savior. Pastor Cares describes this law/gospel approach in a letter to Pastor Paul Heidrich, March 3, 1990:
 - "...After delving into their culture and mindset we feel, at this point in time at least, that the area to concentrate is perfection. For that is what they are constantly being urged by their Church to achieve. And naturally that exerts tremendous pressure on them and creates guilt within them. Thus when we come and don't let them justify their imperfections but rather use Mt. 5:48 (that's a passage that I have found quoted the most in everyday Mormon literature) as the law's sledgehammer they want to know how anybody can be perfect like that. Then we use Heb. 10:14 (a passage I have never once seen quoted in all their Bible Class materials, manuals, magazines) to present the Gospel to them."

Convinced that there was a better way to reach out to Mormons, Pastor Cares began to outline a book. Production of materials became a very important aspect of the Mormon Outreach Project. Pastor Cares began to develop a comprehensive "dictionary" of "Mormonese." Work also began on creating a detailed listing of scripture passages which serve as the foundation of many Mormon teachings. Many of the members of Messiah helped Pastor Cares in this endeavor by indexing many Mormon books and writings.

By May of 1990 Pastor Cares informed Pastor Hagedorn about his idea to write a book. In a letter to Pastor Hagedorn, Pastor Cares cites two reasons for the book. First, there was a need to educate the members of Messiah so that they could effectively assist him in researching Mormonism, interviewing Mormons, and reaching out to them.

Second, there were a number of requests (one or two a week) from other pastors asking for advice. The book slowly took form with the help of 12 WELS acquaintances serving as helpful critics. Pastor Cares notes that one of the critics, Pastor Paul Kelm, had a tremendously positive impact with his critique of the manuscript.

In 1991 phase two of the three year plan took form. The goal of this phase was congregation involvement. To educate the congregation Pastor Cares developed two courses on reaching out to Mormons. These two courses contributed much to the development of his book. In January of 1991 Pastor Cares kicked off phase two with a sermons series on outreach with special application to the Mormons. There were also video messages from Synod leaders sent to the members of Messiah in order to promote the Mormon Outreach Project. Pastor Cares had written a letter to John Barber, director of WELS Mass Media, asking him to tape some video "letters" of encouragement for Messiah. One of the speakers was synod president, Carl Mischke.

Pastor Cares began the first course called "Know Mormons" (Mormonism 101).

The goal of the course was to help the members learn everything they can about

Mormonism. The course dealt with current Mormon teachings and Mormon culture rather than the history of Mormonism. Pastor Cares envisioned at least three groups of ten people participating in the course. The total number of members involved was fifty-two, nearly half of the communicant members of Messiah. Twelve non-Lutherans also took

the class. This congregational involvement demonstrated the congregation's ownership of the project.

The second course was entitled, "Reach Mormons" (Mormonism 201). This course began later than anticipated late in the summer of 1991. The goal of this course was to instruct members on how to witness to Mormons.

The final phase of the Mormon Outreach Project (Mormonism 301) began in February of 1992. The goal of this phase was to form support groups for members of those groups who would begin reaching out to their Mormon friends or neighbors. Two small groups met once a month as a handful of members consistently reached out to Mormons.

WELS members from all over expressed great interest in the Mormon Outreach Project. Pastor Cares had given many presentations on Mormonism and reaching out to Mormons in several states. He had also addressed LWMS rallies in Washington, Texas, and Colorado. At this time Pastor Cares began a support group for Christian parents of Mormon missionaries. Many of these Christians were Baptists and Nazarenes. WELS Kingdom Workers supplied an additional \$14,000 for the project. The Christians in the support group demonstrated for Pastor Cares that many Christians needed not only to learn how to reach out to Mormons, but they needed to learn basic Scriptural principles. Teaching other Christians proper doctrine (in order to witness properly to Mormons) would become another facet of the Mormon Outreach Project.

On April 27th Pastor Mark Frank accepted a call to Yakima WA. Messiah decided not to call a second pastor; instead, they used the next six months to develop a comprehensive three year plan for the congregation. As a result, there was no more need

for support from WELS Kingdom Workers. The Mormon Outreach Project seemed to be coming to an end. Reflecting on the project, Pastor Cares writes:

"Was the effort successful? Success, in church, is often a slippery commodity to measure. Outwardly, our success looks slim. The Lord has blessed us with seeing only a handful of Mormons see the wonderful truth of salvation through Jesus.

But there is an all-important difference between how we felt before the project and now. Before we were frustrated because we knew we weren't communicating the Gospel to Mormons in terms they could understand. Now, we know we are hitting home with our witness. Then we were majoring in minors. Now we are spending our precious time together talking about the things that really count: our imperfection and Jesus' complete perfection. By being able to speak to Mormons in clear "Mormonese", we now can be effective ambassadors to Mormons"

On May 11th Pastor Cares received a letter from the Northwestern Publishing
House agreeing to publish his book, *Speaking the Truth in Love to Mormons*. In August
Pastor Bob Hartman of WELS Evangelism provided a final analysis of the book along
with a series of suggested discussion questions that could be used at the end of each
chapter. Pastor Hartman then noted the need for a short pamphlet that would summarize
and outline the basic approach for witnessing to a Mormon. Pastor Cares submitted the
final manuscript on September 29th, 1992. On November 25th of the same year he also
sent a manuscript to Jerald and Sandra Tanner. The Tanner's are reputed experts in the
field of Mormonism.

Early in 1993 Pastor Bob Hartman visited Messiah in late May to develop tracts and guides for witnessing to Mormons. He also suggested that Messiah should come up with a script for a possible training video that churches could use in their outreach efforts. WELS Evangelism eventually published the three tracts. The tracts were entitled: *The Miracle of Forgiveness, Perfection Now*, and *A Testimony of Jesus Christ*. These tracts

⁸ Reflections: Mormon Outreach Project, WELS Kingdom Workers Update. April 1993 Vol. 6, Issue 4.

were intended to reach Mormons using "Mormonese". Two tracts for Christians were also produced. One summarized the witness to Mormons in general while the other focused in on Mormon Missionaries.⁹

By July the book was published. Immediately Messiah sent many free copies to numerous Christian bookstores and congregations throughout the intermountain West. Following the publication of the book Pastor Cares wrote a short post-mortem on the Outreach to Mormons Project in which he expressed his confidence in the developed strategy but lamented the fact that it was not put more into practice by himself or the congregation. Pastor Cares thought that the project would come to an end since it would answer the questions people were asking concerning Mormonism and reaching out to Mormons, therefore he did not see the need for supplemental material or more presentations. Looking back he also welcomed the prospect of committing himself to normal pastoral duties at Messiah. The Lord, however, had different plans.

Unexpected Growth

The strategy Pastor Cares developed in his book generated interest from both WELS members and Christians outside the WELS. Pastor Cares began to receive many requests from WELS and non-WELS Christians for information, presentations, seminars, and interviews. Pastor Cares had to decline many of these requests due to his congregational duties.

Various endorsements helped to stoke interest in Pastor Cares' book. Dick Baer, an Ex-Mormon who heads Christian Alliance and co-producer of the *Godmakers* video, contacted Pastor Cares and personally endorsed the book making it available on his

⁹ The tracts are provided for in the addendum. The tracts provide an excellent example for witnessing in Mormoneses.

speaking tours. The Tanners of Lighthouse Ministry also endorsed the book in their newsletter and made many copies available in their bookstore. Concordia Publishing House also reviewed the book and made it available in their stores and catalogues.

Perhaps the most major endorsement came in the fall of 1994. The Christian Research Journal gave the book a positive review and also asked Pastor Cares to submit an article. The article along with a full-paged advertisement was published in the journal's 1995 spring issue. They also regularly recommended the book on their national radio show, "The Bible Answer Man." During these years Pastor Cares was also invited to speak a number of times on Don Matzat's "Issues Etc." 10

The wide interest in the book presented an opportunity to once again expand the Outreach to Mormon Ministry. Pastor Cares saw an opportunity to equip Christians both in and outside of the WELS. To do this he envisioned an aggressive marketing campaign for the book, the five tracts, and a video, all aimed at equipping the saints both in and outside of the WELS. Joint efforts by the WELS Board for Home Missions and WELS Evangelism/Mass Media sought to provide a wider market for Pastor Cares' Mormon materials. In 1996 the joint efforts of the BHM and the Evangelism/Mass Media offices secured a booth for Pastor Cares at the National Religious Broadcasters (NRB) Convention in Indiana. John Barber, director of WELS Mass Media, describes the event in the Northwestern Lutheran:

"Throughout the convention, Cares had a steady stream of interviews with radio and television broadcasters. Estimates indicate Cares' message and the exposure of WELS Outreach ministries reached over 25 million. The World Harvest Radio network carried a "live" on-air interview and claimed 15 million listeners over three continents. All this is part of a plan

¹⁰ See addendum for other endorsements and comments on *Speaking the Truth in Love to Mormons*.

to bring WELS biblically-based outreach resources to a broad-base Christian audience." ¹¹

The partnership between WELS BHM and WELS Evangelism/Mass Media developed into WELS Outreach Resource Ministries (WORM), later renamed WELS Outreach Resources (WOR). The mission of WOR was to provide quality, effective, Christian books, videos, publications, and multi-ministry tools for Christians in and outside of the WELS. Pastor Cares' Mormon materials were to serve as the pilot for the project.

The popularity of Pastor Cares' book outside of the WELS demonstrated that there was a market for solid, biblical, law-gospel material in the wider Christian market, a market that was not fed by NPH. In a letter to Pastor Hartman and John Barber, Pastor Cares writes, "If many Christians today are not familiar with the basic law and gospel, what responsibility do we, as a Synod, have to be a light to God's truth to the rest of Christendom?"

The BHM and WELS Kingdom Workers approved to fund the project in the fall of 1996. The Schwan Foundation, through WELS Kingdom Workers, pledged \$300K for WOR. Most of the money was used to develop two videos and to provide funds for a second pastor at Messiah.

In 1997 WOR requested and received the rights for *Speaking the Truth in Love to Mormons* from NPH in order to update LDS quotes, design a new cover, and to get a new copyright date for marketing a "new product". WELS Outreach Resources also produced two videos on Mormon Outreach. The first, entitled *Prophet from Palmyra*, was a docudrama aimed at getting Christians acquainted with Mormonism. The second video,

¹¹ Quote taken from the April 1996 issue of Northwestern Lutheran, p. 21.

Speaking the Truth in Love to Mormons, presents the Mormon Outreach Strategy as developed in the book. The videos were produced by John Barber and were placed on the market by June of 1998.

By 1998 WOR expanded its materials. At the 1998 National Radio Broadcasters convention in Anaheim WOR promoted the Mormon Outreach Project, a resource manual called *Mission and Ministry across Cultures* by E. Allen Sorum, a video entitled *Soul Search* aimed at training Christians to personally reach out to the lost, and a witnessing video for children entitled *Mr. Thistle* created by Pastor Tony Shultz.

WOR undertook a marketing plan offered by Sprecher-Bertalot & Company. As a result new packaging was prepared for several items, ISBN numbers were obtained, a direct mailing program to Lutheran and Mormon area churches was begun, participation in the Christian Booksellers Association (CBA) in July 1999 was arranged, and connections with Barnes and Noble.com and Amazon.com were made to distribute materials on line. ¹² In 1998 WOR connected with Dayspring, a major distributor

As the Mormon outreach ministry took on new growth a major milestone occurred in 1995. In 1995 Becki Levi (Detro) began attending Messiah. Initially, she visited Messiah because she wanted to learn how to witness to her family. Becki had grown up in a very strong, high-ranking Mormon family. Her father was a stake patriarch for twenty-five years. She is directly descended from David W. Patten one of the original 12 LDS apostles and was considered to be the "first" martyr for the Mormon Church. Becki became a member of Messiah in 1996 and became an indispensable part of the ministry. Despite this milestone and many other positive developments of the Mormon Outreach Project, Satan was at work in dividing the members of Messiah.

¹² WELS Outreach Resource Business Plan 2000

On June 22 in 1996 Pastor Hagedorn presented the idea of calling a second pastor to Messiah so that Pastor Cares could once again be involved with the Mormon Outreach Project. July 21st the church council decided to keep the congregation involved with the Mormon Outreach Project and they resolved to recommend to the voters the calling of a second pastor for a three year time period. The voters were to decide on September 22.

On September 8th there was a special congregational meeting. At the meeting an affidavit was read by a vocal group of members opposing the Mormon Outreach Program and the ministry of Pastor Cares. They felt that the Mormon Outreach Program was neglecting the members and other forms of outreach and that the church council had limited the congregation's options. The affidavit was also sent to Pastor Hagedorn of BHM, President of the Pacific Northwest District, Pastor Widmann, and President of the Synod, Karl Gurgel.

The council met to respond to the affidavit. After analyzing the affidavit the council concluded that the major premise and arguments of the affidavit were false. On September 15th Pastor Cares read his own statement after services to publicly defend his ministry. Copies of the affidavit, the council's response, and Pastor Cares' statement were made available to the congregation. On September 22nd the voters voted for the council's recommendation with a vote of 23-6. After a number of devastating months several members removed their signatures from the affidavit but in the end 47 members left the congregation.

Looking back at the tumultuous experience Pastor Cares notes how the experience had a positive effect on his ministry and on Messiah. For himself, the experience drove

him to the Lord, new leaders rose up within the congregation and Messiah became more unified in reaching out to the lost.

In the spring of 1997 Pastor Rick Tuttle was assigned as Messiah's second pastor, he ministered at Messiah until 1999. Growth continued into the new millennium.

Messiah's outreach project consisted of three programs: publications, seminars, and website development.

Messiah had to once again get involved with publications and resources since WOR was short lived. The connection to WOR's major distributor fell through since WOR could not continue to produce a continuous flow of new products. A lack of finances also kept WOR from pushing into the direction it had needed to go. In 2001, with the encouragement and consent of John Barber, Pastor Cares sought permission to receive the rights for the materials from WOR. He did this so that Messiah could market and sell the materials directly. Pastor Cares received the rights in 2002. A network of volunteer sales reps was then formed at Messiah but achieved little success. In 2004 the LCMS Inter-District Resource Committee on Mormonism approached the Mormon Outreach Project to see if they could order sample packets of Mormon materials for their congregations. This packet was publicized in 2005 and the publications program continues to support itself through sales of its products. Also in 2005, John Barber converted the videos to DVD.

Speaking the Truth in Love to Mormon's seminars became a regular occurrence at Messiah and in other congregations. During the next years requests were made of Pastor Cares for speaking engagements, most requests came from non-WELS groups.

Only a small number were agreed to every year. In 2001 Becki also began to give

presentations. One of the first she gave was at the WELS National Youth Rally; many more speaking engagements were to follow including presentations to LWMS groups. Also in 2001 the Mormon Outreach Project developed a newsletter to send supporters. After four issues the project was abandoned due to time restraints. Other activities continued to generate interest in the Mormon Outreach Project. Pastor Cares was on the radio show, "The Bible Answer Man" in 2003. In 2004 members of Messiah were able to generate more sales by actively selling materials on Amazon.com. In the same year the Mormon Outreach Project started airing two-minute witnessing tips locally on the radio. Half of this was funded with an outreach grant from WELS BHM.

The internet became a powerful tool for Messiah's Mormon Outreach Project. For a number of years work had begun to construct two websites devoted to reaching out to Mormons. The first website was aimed at equipping Christians to witness to Mormons; the second website was aimed at witnessing directly to Mormons. In 2001 the Mormon Outreach Project received a grant of \$17,000 from AAL/Lutheran Brotherhood to partially fund the initial development of the website. Later, during the same year, WELS BHM provided a grant allowing Becki's husband, Keith Detro, to work full time at developing the structure and content of the website. The email correspondence, website development, and newsletter were primarily handled by this husband-wife team.

Truthinlovetomormons.com went online in the fall of 2001 and gained tremendous popularity receiving approximately 150,000 hits a month and hundreds of downloads from 90 different countries. Truthinlovetomormons.com quickly became the top site of its kind. The site contains hundreds of pages of articles, scripture references, and information all with the purpose of helping Christians witness to Mormons. The

website also allowed members at Messiah to conduct numerous email dialogues with Christians around the world who were actively witnessing to Mormons. Indirectly, the site along with the book and other resources were teaching Christians the truth of God's Word. Many Christians have thanked those behind Truth in Love Ministry for strengthening their faith and assuring them of forgiveness. Work on the second site, myheavenlyfather.com, had been suspended until the completion of truthinlovetomormons.com. In 2002 grant money ran out and Becki Detro's health declined due to a brain tumor. Despite the setbacks Keith Detro worked part-time to support his family and volunteered the rest of his spare time to the ministry and to the development of the website.

Thankfully, surgery restored Becki's health. The Lord continued to bless the ministry's efforts through financial gifts from various sources. Messiah gifted half of its monthly mission budget to the ministry from August 2003 to July 2004. Verle Naber, a WELS member from Phoenix, contributed a gift. In 2004 Messiah received a \$30K grant from Thrivent through the BHM to help develop the second website. In June of 2005 the LWMS chose the Mormon ministry as one of the two missions they supported for the year, contributing \$30K to develop the site. The site was renamed thecityofzion.com and is currently being developed as a massive witnessing site to Mormons. The site compares Mormonism with Christianity, teaches Christian truths in a variety of ways, and employs Mormon terminology and concepts. Many members of Messiah are currently contributing articles to his website.

In the Fall of 2004 Messiah decided to make the Mormon ministry a separate corporation. The reason for incorporating the project are as follows: the ministry was

getting too large for Messiah's structure; the by-laws, and procedures of Messiah made it awkward to manage a mission outreach program; the size of the project was distracting from Messiah's other ministry; corporations have a better chance of getting grants that do congregations; and a corporation would allow for men outside of Messiah to be on the board of directors. The Mormon Outreach Project was renamed Truth in Love Ministry (TILM), so that the ministry may possibly include other cults or non-Christian religions in its future outreach programs.¹³

Conclusion

Messiah's unique setting gave way to a unique ministry. The ministry had elements of a foreign mission as it had to acknowledge the Mormon language and culture; and as it had to devote a great deal of time, effort, and money to the cause. Despite the inherent difficulties of mission work, the members of Messiah and those involved with the ministry did not relent in their efforts to reach out to Mormons. Even when Pastor Cares and the members completed various goals of the project the Lord opened new doors, gave them new opportunities, and compelled them onward. One could admire the perseverance, zeal and courage of those involved with the ministry to Mormons but, ultimately, as they would readily admit, the glory belongs to God.

The love of Christ, as Becki Detro so passionately recounts whenever she gives her presentations, fueled the mission's drive to love Mormons and to reach out to Mormons. Without this love there would be no mission to the Mormons. Without love there would be no desire to devote enormous amounts of time, energy, and money into the Mormon mission field or any mission field for that matter.

¹³ Pastor Cares' and others have noticed that the strategy developed by the Mormon Outreach Project can readily apply to cults other than Mormonism. See the article *Witnessing Christ to non-Christians* listed in the Addendum.

The promises of God also fueled the drive. Promises that told them that the Word of God is active and living, shaper than any double-edged sword (Heb. 4:12); that God's Word will not return to him empty (Is. 55:11). Those involved with the mission to Mormons were confident in their strategy not because of their ingenuity, but because they trusted God's promises.

Finally, the command that Christ gives to all Christians (Mt. 28:19) to reach all nations fueled the drive to reach the Mormons; for the Mormon Empire was a nation neglected and in desperate need of the Gospel of Christ.

In view of the above, the members of Messiah, Pastor Cares, and all those involved with the mission to the Mormons could confidently look ahead to a harvest of souls. Through the Lord's wisdom, grace, and power a tiny congregation situated in the great expanses of the West initiated a great assault against growing menace of Mormonism. Through this mission to the Mormons the Lord has demonstrated the power of his Word, he has demonstrated the need that many Christians have of that pure doctrine which WELS has been so blessed with, and he has added an unknown number of souls to his flock. May the Lord continue to bless the efforts of the mission to the Mormons as they continue to speak the truth in love.

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Other Sources

Becki Detro – Researcher, evangelist John Barber – Director of TILM Pastor Mark Cares – Author, chairman of TILM WELS Outreach Resource Business Plan 2000 www.adherents.com www.mtio.com/articles.assiar32.htm

Addendum

- 1. Directors and Staffing of TILM
- 2. 1989 Mormon Outreach Mission Statement
- 3. Memorial 85-9 submitted to the 1985 Synod Convention
- 4. Resolution of memorial 85-9
- 5. Witnessing Christ to non-Christians. Article submitted by Pastor Cares to "Issues, Etc." www.mtio.com/articles.assiar32.htm
- 7. Homepage of thecityofzion.com (currently under construction)
- 8. Comments on Speaking the Truth in Love to Mormons
- 9. Tracts
 - a. Introduction to Speaking the Truth in Love to Mormons Mission
 - b. Witnessing Guide to Mormon Missionaries
 - c. Guide to speaking the Truth in Love to Mormons
 - d. "Perfection Now"
 - e. "The Miracle of Forgiveness"
 - f. "A Testimony of Jesus Christ"

TILM board of directors

Chairman: Pastor Mark Cares (Nampa)

John Barber (Wauwatosa)

Verle Naber (Phoenix)

Marc "Mo" Frey (San Antonio)

Paul Rosenow (Southern California)

Staffing as of 2005

Keith Detro – Website designer and author (paid contractor/volunteer)

Becki Detro - Researcher, email evangelist, presenter, email prayer partner coordinator

(volunteer)

Staff Minister Dave Malness – Author, administration (volunteer)

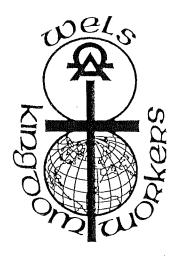
Don Nowatzki – Treasurer, policies, etc. (volunteer)

Bonnie Cares – Sales/Shipping (volunteer)

Roy Squires – Billing (volunteer)

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- In order to develop a Gospelentered strategy:
 - Christians will need to be constantly motivated by the Gospel to reach out to Mormons specifically and cultists generally instead of ridiculing them or studying their theology solely for scholarly or defensive reasons.
 - 2. Mormon theology, especially their theology on salvation, will be the focus of study rather than Mormon history. This will be done not only to understand Mormonism intellectually, but also to understand the emotional and psychological pressure such theology places on its adherents. The salvation theory of other cults will also be studied especially where similarities with Mormonism exist.

- Trust will be placed in the power of the Gospel rather than in human reason to convert.
- 4. The rich and varied Biblical pictures and presentations of the Gospel will be studied in an attempt to discover which ones best speak to the Mormon mindset specifically and the cultist mindset generally.
- B. In order that any committed Christian and not just an "expert" in Mormonism will be able to use this strategy:
 - A basic course on the commission of the Lord and the power of the Gospel will be developed or a list of suitable ones will be supplied.
 - 2. A brief course on Mormonism specifically and cults in

MORMON OUTREACH

MISSION STATEMENT

TO DEVELOP A STRATEGY OF OUTREACH TO MORMONS SPECIFICALLY AND TO CULTISTS GENERALLY THAT IS GOSPELCENTERED AND CAN BE USED BY COMMITTED CHRISTIANS.

by

Rev. Mark J. Cares

Messiah Lutheran Church

534 West Iowa Nampa, Idaho 83686 (208) 467-2573

general will be developed. The focus of this course will be on their salvation theologies and the effects such theologies have on the adherents.

3. A manual for witnessing containing suggestions on overcoming obstacles, ways to make contacts, using a Gospel-based strategy, etc. will be developed. Hopefully, this manual will also contain helps on how to witness to other cults. This manual is envisioned as the major tangible outgrowth of this project

MAY GOD IN HIS INFINITE POWER AND GOODNESS, BLESS THIS PROJECT! MEMORIAL

Group Insurance Board
Dr. Richard W. Heins, Chairman
Mr. Orval E. Behnke
Teacher David H. Hackmann
Rev. Carl R. Henkel
Mr. Jocko Rader
Mr. Carl W. Kiltzke, Recording Secretary
Mr. Richard L. Sonntag, Administrator

MEMORIAL (85-10)

The Pacific Northwest District

Pastoral Conference

set up seminars, workshops, etc. in their outreach to

the Mormon people.

effectively work together, share common experiences,

MEMORIAL (85-9) Subject: Effective Outreach to Mormonism WHEREAS 1) the Lord has commanded us to go to all nations and peorally whereAS ples with the gospel; and

WHEREAS 2) with almost unanimous voice the Christian community
looks upon Mormonism as a cult, a culture, a way of
life that dominates virtually every aspect of the religious, political, economic and cultural life in the
intermountain west, an area that extends far beyond the
boundaries of Utah; and

WHEREAS 3) there is a vast mission field in this area that has only begun to be tapped, an area that does not have a high percentage of unbelievers, but of churched unbelievers; and

MEREAS

WHEREAS 4) it has been correctly pointed out that with the exception of the language barrier the work in this area most close WHEREAS ly resembles that of a foreign mission field than any stateside experience; and

WHEREAS 5) the work in this area puts some unique challenges and MEREAS opportunities before us that can be seized upon only by the grace of God and through the training and experience he can give; therefore, be it

Resolved, a) That we, as a Synod, recognize that Mormonism is a cult, a way of life that totally dominates the intermountain WHEREAS west, and that this area is a vast mission field that desperately needs the gospel; and be it further

Resolved, b) That study be given to establishing a specialized ministry somewhat akin to a mission counselor in equipping our people in reaching out to members of the Church of Jesus Christ of Latter Day Saints and to increase our effectiveness and outreach especially in the larger, isolated population centers of the intermountain west; and be it finally

Resolved, c) That consideration be given in this study to establishing means by which the congregations and pastors in the separate districts most affected by Mormonism might more

Subject: A New Structure for Communicating the Synod's Program and Funding its Budget

1) the Wisconsin Evangelical Lutheran Synod under God's blessings has continued to grow; and 2) our Synod's opportunities and needs have increased from year to year because of such growth; and

 it is vital to communicate and to fund these ever-expanding opportunities and needs; and 4) a study of the disparity between projected income and budgetary needs reveals the lack of structure for bringing this information to the local congregation; and various church-related agencies are using development directors to maintain regular contact with congregations; and

 6) capital fund offerings have demonstrated the value of structure for direct contact with the local congregation; and lay participation in bringing information to the local congregation is valuable; and 8) it is of extreme value to receive feedback from local congregations; and

9) the work load of our circuit pastors is very time-demanding and a majority have expressed a strong desire not to have the responsibility of assisting the district president in funding the Synod's budget; therefore, be it

Medived, a) That a structure be developed for communicating information and assisting district presidents in funding the Synod's budget; and be it further

Misolved, b) That the circuit pastors continue to serve as one arm of the district presidents, working in the area of doctrine and practice; and be it further

solved, c) That the new structure, referred to in "a" above, serve as another arm of the district presidents, communicating

Resolved, b) That we encourage the GBHM to continue in its efforts to reach out with the gospel; and be it finally

Resolved, c) That we offer the GBHM our continued support.

Reference: Memorial 85-9; BoRaM p.315

Subject: Effective Outreach to Mormonism

Resolution No. 2

WHEREAS 1) The Wisconsin Ev. Lutheran Synod recognizes the Mormon religion as a non-Christian cult, predominantly active in the intermountain west; and

WHEREAS 2) Mormonism is only one of many non-Christian cults affecting our gospel outreach; and

WHEREAS 3) Each district has within its existing structure a district Mission Board, a district Commission on Evangelism and a district Board for Parish Education to offer assistance in gospel outreach; therefore, be it

Resolved,

That we encourage all districts or areas affected by Mormonism and other cults to seek the assistance of their respective district Mission Boards, district Commissions on Evangelism or district Boards for Parish Education to meet the challenges presented by these cults.

Reference: BoRaM p.198

Subject: Campus Pastors

Resolution No. 3

WHEREAS 1) The need for full time campus pastors on the campuses at Minneapolis, MN, Milwaukee, WI, and East Lansing, MI has been amply demonstrated in previous Synod conventions; and

WHEREAS 2) These positions have not been funded by the Coordinating Council in the past; therefore, be it

Resolved, That the Synod authorize these positions, subject to funding by the Coordinating Council and the Board of Trustees.

Reference: BoRaM p.198

Subject: Mission Counselor

Resolution No. 4

WHEREAS 1) The Synod has recognized the value of the mission counselor program; and

WHEREAS 2) The need for a mission counselor to serve jointly the Minnesota and the Dakota-Montana district mission boards has been demonstrated to the General Board for Home Missions; therefore, be it

Resolved,

That the Synod counselor to so tana district of the Coordination

Rev. Douglas Engelbrecht, Cha Teacher Carl Hochmuth, Secret

Rev. Ardin Laper

Rev. Robert James Voss Rev. Robert Sawall

Rev. Robert Bitter

Rev. Carl Ziemer

Rev. Glen Schaumberg Rev. Alvin Schulz

Rev. Alan Eckert

Teacher Douglas Needham

Teacher Joel Buege

ADOPTED

REPORT OF FLOO

- EVANGELISM AN

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synodical schoo

Reference: BoRaM pp. 54-70

Subject: Parish Special Mi

Resolution No. 1

WHEREAS 1) There is often needs in the lo impaired, the v

WHEREAS 2) There are often have special ne military; those hospitals, grou

WHEREAS 3) There are in mo the time, resou church in vario

Resolved, a) That congregation tablish a specified by in order to help and be it further

Resolved, b) That these pari:
consideration to
of its senior c
who have specia

Witnessing Christ to Non-Christians

Often we learn basic beliefs about non-Christian religions. What we really need to know is how to reach out to followers of those religions. by Mark Cares

"I don't believe I did that!" said members of our congregation after inviting Mormon missionaries into their homes to witness to them. They took this step after ongoing encouragement and equipping.

Even more telling are some of their comments after those visits. "The young man really listened." "It was obvious they appreciated someone being nice to them, even though we spoke frankly."

Not every encounter is a "success," in the sense that the missionaries listen, but surprisingly large numbers do. Most telling is that some of the people haven't quit after the first time. They continue to invite the missionaries in because they discovered how worthwhile it is.

A call to witness

Why doesn't this happen more often? Could it be because we don't aim for it to happen? Imagine the following conversation in one of our churches:

"We just completed a Bible class on non-Christian religions. It was very informative. You should have taken it."

"Sounds interesting. Besides learning about their beliefs, did you learn anything about how to witness to them?"

"Uh, no, I don't think so. Not that I can remember anyway."

Classes on non-Christian religions are becoming commonplace in our congregations. It's easy to understand why. World religions and cults have spread into every nook and cranny of America. Rare is the individual who hasn't had some contact with a follower of a non-Christian religion. So, many of our people are learning more about those religions.

But what about learning to witness? How many classes go the next step by encouraging and equipping people to reach out to people caught in these religions? More pointedly, how often does anybody notice this deficiency?

Equipping people to witness usually is not a major goal when such classes are offered. The usual goal is to inform people about the basic beliefs of a particular religion so neither they nor their loved ones become ensnared by it. That is a

good goal, but is it good enough?

More troubling is when a study results in people ridiculing or becoming callous towards members of non-Christian religions. "I can't believe anybody would be stupid enough not to believe in blood transfusions." (Jehovah Witnesses do not allow blood transfusions.) "Those crazy Buddhists: burning incense and bowing down to a statue." "It's no use trying to talk with Mormons. None of them will ever convert."

Much more healthy is the attitude that humbly proclaims, "There but for the grace of God go I," and then compassionately prays for and witnesses to such people. That, however, is easier said than done.

The work of listening

All witnessing takes work, but witnessing to members of non-Christian religions often involves more work-particularly the difficult work of listening. Listening is an important (and often neglected) part of witnessing. However, it becomes doubly important when we are witnessing in this arena.

- * Members of non-Christian religions often define words differently than Christians do. When we talk about the "kingdom of God" with Jehovah's Witnesses, they will be thinking of something completely different from what we intend. Moslems do not employ a Christian concept of heaven. Therefore they will be thinking of something entirely different if we throw out the term without careful explanation. To avoid talking past each other, words need to be carefully defined. It is especially helpful to know how they define words and phrases. That takes a lot of listening.
- * Members of non-Christian religions experience different stresses than Christians do. We hit a brick wall when we assume that a particular aspect of their religion gives them great stress when, in reality, it affords them great comfort. For example, many people in cults are not troubled by, but rather find security in, the rigid discipline and minute rules of their particular cult. If we tell them there are many areas of life where the Bible doesn't give us rules, but rather offers us great freedom, they might find that thought extremely unattractive.
- * Members of non-Christian religions are troubled by different aspects of their religion than Christians are. When we focus on something that bothers us about their religion but is something they regard as a great strength, we don't get far. For example, many people joined the Mormon church because it made God understandable to them. Therefore when we talk to them about the Trinity, we get stopped right in our tracks. But when we talk to them about striving for perfection, something that does give them stress, their ears open up.

^{*} Members of non-Christian religions rarely believe exactly the way their beliefs

are explained in books. (This also frequently holds true with members of Christian denominations. Many do not believe, or are not even aware of, some of their church's historical beliefs.) If you don't first listen to them and find out what they do believe, you might end up debating points of their religion with them rather than witnessing about Christ. "Since you are a Mormon, you believe that Jesus and Lucifer are brothers." "I don't know what you are talking about. I don't believe that!" You can imagine how quickly such a conversation can destroy any opportunity to share Christ.

The value of acting

After all this, is it worth it? Yes! One of the best ways to grow in our faith is by sharing our faith. It is almost guaranteed that whenever we engage in an ongoing discussion with someone from a non-Christian religion, we will be driven back into our Bibles. We will need to revisit familiar biblical foundations in addition to exploring new biblical ground. Such biblical exploration invigorates faith.

Witnessing efforts are also part of faithful stewardship of the gospel. Jesus commanded us to "go into all the world and preach the good news to all creation" (Mark 16:15). Faithful stewards of the gospel not only defend the gospel, but also go and share it with all people.

Such witnessing glorifies God. Not only is his saving work being proclaimed, but when we trust that his Word is powerful enough to bring even a zealot of a non-Christian religion to the truth, we are giving him glory. Conversely, think of the message being sent when Christians state that such witnessing is a waste of time, because none will convert anyway.

Finally, because God's Word is so powerful, some will be brought into God's kingdom. There will be ex-Moslems, ex-Buddhists, ex-Jehovah Witnesses, ex-Mormons in heaven. Although from different backgrounds, they will all have this in common: some Christian loved them enough to witness about Christ to them.

Will you be one of those Christians?

Rev. Mark Cares is the author of Speaking the Truth in Love to Mormons.

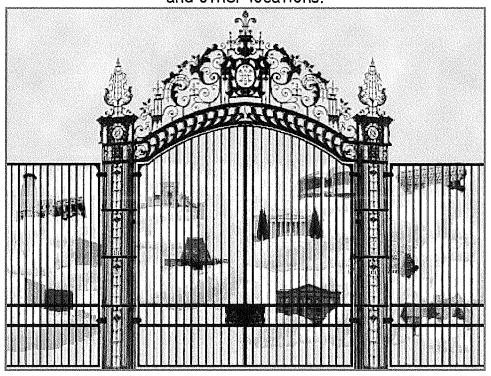
THE CITY OF ZION . COM

Where Heavenly Father's Holy Words are used to present biblical Truths

Therefore thus saith the Lord GOD, Behold, I lay in Zion for a foundation a stone, a tried stone, a precious corner stone, a sure foundation: he that believeth shall not make haste.

ISAIAH 28:16

Come, enter the City Gates and visit the Tour Agency, Art Museum,
Family History Center, Counselor's Office
and other locations.



As you enter Zion Gate above, you will enter the lobby of Zion's Visitor Center where an annotated Map of The City of Zion will be displayed. There you may use your mouse to explore the map. Other information such as Who Built this City?, Why was this City Built?, What's new in the City and the City Directory is also provided in the Visitor Center via its Menu button.

This is not an official LDS site, but has been designed and written with particular focus on the LDS community

LAST UPDATE: NOVEMBER 19TH 2004

Comments on Speaking the Truth in Love to Mormons

- "Cares, a pastor in Mormon country, gives unusually insightful, compassionate, and practical approaches to evangelizing Mormons. This important book emphasizes recent and undeniably authoritative Mormon sources. Very highly recommended." *Christian Research Journal*
- "One of the best aids for sharing with Mormons ever published." *The Watchman Expositor*
- "Your book...is the best book for sharing truth, as well as the gospel, with the Mormon people I have yet to come across." *Clodette Woodhouse, Director of Concerned Christians & Former Mormons*
- "Good introduction to Mormon culture and beliefs, with helpful insights on witnessing." *Utah Lighthouse Ministry (Jerald and Sandra Tanner)*
- "Your book is the best I have found for Christians who want to initiate or renew an effective witness for Christ to Mormons." *Robert E. Tozier, Immanuel Bible, Springfield Virginia*
- "One of the best of many books CN has reviewed on Mormonism" *Christian News*
- "This book is a must for those who live in the heart of Mormon Country." *Professor John Brenner, Wisconsin Lutheran Quarterly.*
- "The person in the pew will find this book easy to read and very informative. Mark Cares succeeded in combining a thorough review of the LDS religion with a readable style." *Logia*
- "The book's recommendations for effective witness to Mormons is a noticeably Lutheran approach, emphasizing the sweetness of the Gospel." *Concordia Journal*
- "It is excellent (and we have read 15 books on Mormonism). He is the best and most complete." Comments of a Christian couple whose daughter had turned Mormon.
- "Mark Cares has not only provided valuable insights to Mormon beliefs and culture, he also has provided a handle for effective witness to Mormons. This book will prove to be a real blessing...." Robert Hartman, pastor and administrator of WELS Commission on Evangelism
- "Rather than another rehash of Mormon history and doctrine, the author leads us to a better understanding of how Mormons think. Because of its many quotes

from Mormon sources, the book is an excellent reference and resource tool." *R. Cap Ehlke, pastor and editor.*

"This book goes where other books about the Church of Jesus Christ of Latter-day Saints have not gone before. It has two main thrusts, both prompted by love, namely, "Know Mormons" and "Reach Mormons." Gary P. Baumler, editor

"Mark Cares has, in my opinion, written one of the best books in print on Mormonism and how Christians can share the good news of the Gospel with them." Ron Rhodes, Reasoning from the Scriptures Ministries

"There are numerous books available offering a Christian response to the doctrines of Mormonism... A recent book titled *How Wide the Divide*, attempted to demonstrate that the differences between the Evangelical Christians and Mormons were really not that great. mark Cares' book is unique because it focuses upon the primary issue — The Gospel of Jesus Christ... On this basis it can be concluded that those who hold to Mormon teaching are not Christians... Speaking the Truth in Love to Mormons is must reading!" *Pastor Don Matzat, Host of national radio show, "Issues Etc."*